



HOUSE SALES

Year- to -Year Comparison

March 2005 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	95	385	\$610,100	68	\$513,000
Broomfield	30	168	\$325,886	73	\$252,700
Erie	31	187	\$369,394	125	\$289,900
Lafayette	35	208	\$377,061	66	\$308,000
Longmont	111	732	\$283,890	90	\$240,000
Louisville	22	88	\$320,004	77	\$265,000
Superior	13	67	\$418,176	59	\$388,000
Mountains	39	325	\$307,143	158	\$257,500
Plains	39	217	\$487,867	121	\$445,000
Total	415				

Location	Total # Sold			Average Sales Price		
	03/01/03 02/29/04	03/01/04 02/28/05	% Chg	03/01/03 02/29/04	03/01/04 02/28/05	% Chg
Boulder	965	1029	6.6	\$483,059	\$544,637	12.7
Broomfield	375	365	<2.6>	\$297,163	\$332,272	11.8
Erie	224	298	33	\$321,395	\$335,705	4.5
Lafayette	392	385	<1.8>	\$355,151	\$355,350	0.05
Longmont	1313	1397	6.4	\$256,402	\$267,684	4.4
Louisville	311	304	<2.3>	\$318,681	\$338,921	6.4
Superior	242	204	<15.7>	\$358,904	\$375,467	4.6
Mountains	367	421	14.7	\$375,117	\$365,356	<2.6>
Plains	428	485	13.3	\$583,268	\$595,191	2
Total	4,617	4,888				

Location	Average Days to Contract			Median Sales Price		
	03/01/03 02/29/04	03/01/04 02/28/05	% Chg	03/01/03 02/29/04	03/01/04 02/28/05	% Chg
Boulder	67	64	<4.5>	\$422,500	\$475,000	12.4
Broomfield	80	77	<3.75>	\$247,500	\$270,000	9.1
Erie	94	97	3.2	\$300,000	\$292,500	<2.5>
Lafayette	81	71	<12.3>	\$290,000	\$272,500	<6>
Longmont	81	78	<3.7>	\$225,000	\$231,000	2.7
Louisville	61	55	<9.8>	\$285,000	\$298,000	4.6
Superior	72	55	<23.6>	\$329,000	\$347,000	5.5
Mountains	110	129	17.2	\$310,000	\$310,000	0
Plains	105	97	<7.6>	\$410,000	\$446,000	8.8

CONDO & TOWNHOME SALES

Year- to -Year Comparison

March 2005 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	62	523	\$309,950	94	\$255,000
Broomfield	6	47	\$202,085	126	\$174,400
Erie	0	18	0	0	0
Lafayette	8	72	\$191,662	65	\$174,500
Longmont	19	184	\$194,647	113	\$184,000
Louisville	5	42	\$191,050	62	\$175,000
Superior	2	43	\$216,500	82	\$215,000
Mountains	0	1	0	0	0
Plains	11	73	\$182,909	105	\$182,500
Total	113				

Location	Total # Sold			Average Sales Price		
	03/01/03 02/29/04	03/01/04 02/28/05	% Chg	03/01/03 02/29/04	03/01/04 02/28/05	% Chg
Boulder	697	769	10.3	\$237,446	\$254,613	7.2
Broomfield	91	84	<7.7>	\$217,893	\$210,470	<3.4>
Erie	2	2	0	\$167,000	\$176,950	6
Lafayette	201	148	<26.4>	\$184,860	\$190,135	2.9
Longmont	339	351	3.5	\$184,060	\$187,738	2
Louisville	65	70	7.7	\$184,626	\$188,678	2.2
Superior	60	46	<23.3>	\$216,907	\$216,903	0
Mountains	1	5	400	\$164,900	\$222,487	35
Plains	153	146	<4.6>	\$178,001	\$188,015	5.6
Total	1,609	1,621				

Location	Average Days to Contract			Median Sales Price		
	03/01/03 02/29/04	03/01/04 02/28/05	% Chg	03/01/03 02/29/04	03/01/04 02/28/05	% Chg
Boulder	80	88	10	\$222,500	\$233,280	4.8
Broomfield	116	120	3.4	\$224,900	\$198,000	<12>
Erie	106	36	<66>	\$152,000	\$159,900	5.2
Lafayette	82	67	<18.3>	\$170,000	\$178,900	5.2
Longmont	N/A	132	N/A	\$176,900	\$176,000	<5>
Louisville	65	79	21.5	\$183,000	\$183,000	0
Superior	76	77	1.3	\$205,000	\$204,000	<.5>
Mountains	41	78	90.2	\$164,900	\$233,435	41.6
Plains	82	90	9.8	\$168,400	\$173,900	3.3

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Data Source: IRES- Information Real Estate Services