



**HOUSE SALES**

**January 2007 Statistics**

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	42	335	\$720,149	90	\$575,000
Broomfield	29	202	\$351,503	80	\$271,000
Erie	12	201	\$414,716	75	\$252,000
Lafayette	21	152	\$427,921	84	\$408,000
Longmont	59	699	\$244,729	90	\$226,000
Louisville	12	65	\$420,210	57	\$382,500
Superior	8	52	\$351,687	34	\$306,500
Mountains	14	277	\$562,046	160	\$440,000
Plains	20	341	\$730,748	108	\$640,000
<b>Total</b>	<b>217</b>				

**Year-to-Year Comparison**

Location	Total # Sold			Average Sales Price		
	01/01/05 12/31/05	01/01/06 12/31/06	% Chg	01/01/05 12/31/05	01/01/06 12/31/06	% Chg
Boulder	1004	994	<1>	\$607,142	\$638,917	5.2
Broomfield	403	400	<.7>	\$329,219	\$348,202	5.8
Erie	282	306	8.5	\$352,861	\$358,239	1.5
Lafayette	405	328	<19>	\$391,860	\$395,631	1
Longmont	1376	1223	<11.1>	\$279,173	\$290,111	3.9
Louisville	324	271	<16.4>	\$351,298	\$361,739	3
Superior	207	204	<1.4>	\$423,211	\$426,384	0.7
Mountains	377	352	<6.6>	\$400,494	\$416,420	3.9
Plains	432	412	<4.6>	\$589,871	\$661,831	12.2
<b>Total</b>	<b>4,810</b>	<b>4,490</b>				

Location	Average Days to Contract			Median Sales Price		
	01/01/05 12/31/05	01/01/06 12/31/06	% Chg	01/01/05 12/31/05	01/01/06 12/31/06	% Chg
Boulder	57	59	3.5	519,500	545,000	4.9
Broomfield	76	84	10.5	274,900	287,500	4.6
Erie	90	97	7.8	299,000	314,900	5.3
Lafayette	72	80	11.1	331,179	327,500	<1.1>
Longmont	79	88	11.4	239,000	242,500	1.5
Louisville	50	48	<4>	310,000	331,000	6.8
Superior	50	61	22	389,900	374,900	<3.8>
Mountains	130	105	<19.2>	349,900	360,000	2.9
Plains	85	95	11.8	452,500	491,000	8.5

**CONDO & TOWNHOME SALES**

**January 2007 Statistics**

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	29	365	\$257,577	109	\$215,500
Broomfield	4	58	\$166,875	88	\$165,500
Erie	0	33	0	70	0
Lafayette	7	75	\$180,528	102	\$160,000
Longmont	16	215	\$197,844	112	\$193,000
Louisville	9	42	\$274,220	45	\$309,900
Superior	3	23	\$213,300	134	\$189,900
Mountains	0	2	0	0	0
Plains	4	63	\$207,600	123	\$146,000
<b>Total</b>	<b>72</b>				

**Year-to-Year Comparison**

Location	Total # Sold			Average Sales Price		
	01/01/05 12/31/05	01/01/06 12/31/06	% Chg	01/01/05 12/31/05	01/01/06 12/31/06	% Chg
Boulder	903	825	<8.6>	\$275,316	\$271,697	<1.3>
Broomfield	90	81	<10>	\$204,486	\$202,794	<.8>
Erie	16	50	213	\$172,248	\$290,758	68.8
Lafayette	157	147	<6.4>	\$199,626	\$200,037	0.2
Longmont	272	236	<13.2>	\$187,271	\$191,657	2.3
Louisville	70	69	<1.4>	\$187,751	\$202,196	7.7
Superior	63	55	<12.7>	\$220,800	\$214,185	<3>
Mountains	2	4	100	\$200,250	\$137,375	<31.4>
Plains	129	90	<30.2>	\$198,991	\$190,464	<4.3>
<b>Total</b>	<b>1,702</b>	<b>1,557</b>				

Location	Average Days to Contract			Median Sales Price		
	01/01/05 12/31/05	01/01/06 12/31/06	% Chg	01/01/05 12/31/05	01/01/06 12/31/06	% Chg
Boulder	88	78	<11.4>	\$239,900	\$240,000	0.04
Broomfield	100	130	30	\$196,869	\$200,000	1.6
Erie	64	118	84.4	\$165,500	\$254,900	54
Lafayette	75	85	13.3	\$180,000	\$189,900	5.5
Longmont	109	113	3.7	\$177,450	\$179,900	1.4
Louisville	79	94	19	\$177,150	\$188,500	6.4
Superior	102	82	<19.6>	\$217,000	\$210,000	<3.2>
Mountains	181	77	<57.5>	\$146,500	\$140,000	<4.4>
Plains	92	79	<14.1>	\$181,000	\$164,000	<9.4>

For more information contact: Kenneth Hotard \*303.442.3585\* khotard@barastaff.com  
Data Source: IRES- Information Real Estate Services